



United Methodist
FOUNDATION
Of Indiana

2018 ANNUAL REPORT

FIRM FOUNDATIONS



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Our ministry is built
on a firm foundation

President's Letter

This past year the United Methodist denomination has struggled with divisions and conflict. Some have accused us of losing focus on our mission. I know they are mistaken; the United Methodist Foundation of Indiana (UMFI) had the pleasure of working with many congregations in Indiana who continue to make disciples for Christ and to share God's love in their communities.

The vision of UMFI is "fueling the future of ministry." We accomplish this by supporting United Methodist congregations in Indiana through planned giving development, stewardship education and grants to fund ministry. To better focus on our mission, our board made some changes to our articles of incorporation and by-laws to allow UMFI to serve United Methodist churches and other Wesleyan-based congregations in Indiana. We merged the Loan & Savings Ministry board and the UMFI board into one board of directors serving both ministries. The Foundation has been serving Indiana churches in various forms for more than 180 years. Our ministry is built on a firm foundation, allowing us to be innovative while continuing to offer our long-established services.

In this annual report, you will find stories of United Methodists serving our Lord in their communities. This past year, UMFI has enjoyed watching the many partnering churches grow ministries; engaging with donors who are committed to spreading the love and word of Christ; and adding some new and expanded services of UMFI. Thank you for being a partner in this ministry.



D. Manet Shettle
D. Manet Shettle
President

Development

Francis Urbain — New Churches

Francis Urbain was born in July of 1937 to Elsie (Curtis) and Paul Urbain. Francis lived among, and was committed to, his close-knit family his entire life. He created several charitable gift annuities (CGA) with the United Methodist Foundation of Indiana to commemorate his love for his parents, grandparents Grace and Peter Curtis and Laura and Francis Urbain, great grandparents Euphemia and Jean Urbain, and great-great grandparents Benjamin and Mahala Newhouse. He would share wonderful stories of his family and his life whenever he stopped by to open a new CGA.

Francis was a lifelong member of what is now the Lawrence United Methodist Church, which was organized in the home of his ancestors. His great-great grandparents offered their log cabin as the first site for the church. The Newhouse family was a founding member of the then Lawrence Methodist Newhouse Society.

He was also dedicated to maintaining and improving the quality of life in his neighborhood through the 38th and Shadeland Community Improvement Association. Francis graduated from Warren Central High School, then attended Jordan Conservatory of Music of Butler University. His mother instilled in him a love of music, and Francis was employed by the Indianapolis Conservatory of Music as a clarinet and steel guitar instructor from 1951 to 1958. His favorite genre was country and western swing.

His father influenced an interest in mechanics. Francis was employed by the U. S. Postal Service for 40 years, responsible for purchasing and maintaining USPS vehicles, and was awarded a commendation for his service. He collected Buicks and attended national shows of the Buick Club of America. He shared many hilarious stories of what can happen to a USPS vehicle.

To carry on the legacy of his family in creating new worship communities, Francis used his charitable gift annuities and part of his estate to create the Curtis-Urbain Legacy Endowment for the establishment of new churches. He and his family have had a profound impact on the community of Lawrence and through his endowment will continue to impact communities around the state.



Francis S. Urbain
with his parents,
Elsie and Paul.



Francis S. Urbain
in front of 1940
Chevrolet. He had
a love for Buicks
early in life.

Donors

The United Methodist Foundation of Indiana, Inc. manages various endowments that support ministry around the state. The following organizations and individuals have made contributions to a fund we manage or to the operations of UMFI. Building on the foundations created by others before them, it is only through these generous donors that UMFI can partner with our congregations in making disciples for Christ.

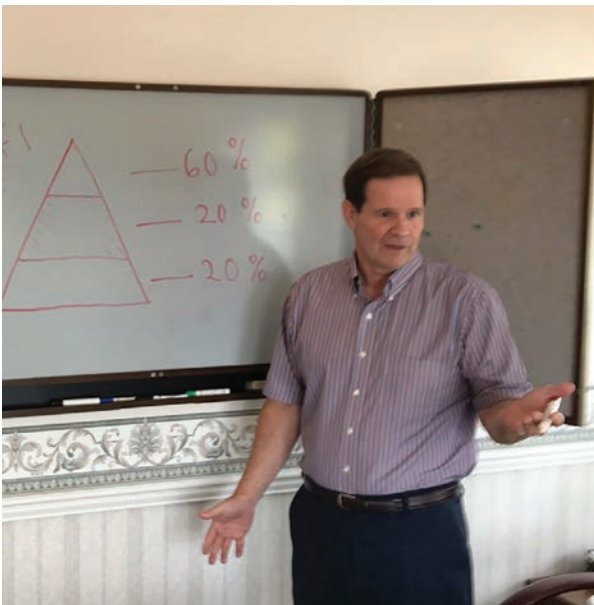
Acton UMC	Shelley Johnson
Naomi Blaising Family Trust	Warren Kirk
Monte Chamberlin	Melissa Kleinschmidt
John & Carol Clay	Lafayette Christ UMC
Mark and Barbara Dicken	Ligonier UMC
Karla Elliott	Rev. Dr. Oscar Mathura
Julie Forcum	Lisa Morris
James Gentry	Mitch Norwood
Cameron R. Gongwer	June & David VW Owen
Donald Griffith	Jan Passmore
Ken & Sandy Grubb	Gene Robbins
Tom Heck	Manet Shettle
Kristie Hill	Toyota Motor Engineering
Indiana Conference of the United Methodist Church	Wisconsin UM Foundation Inc.

Education

UMFI has provided educational opportunities for our churches in stewardship and planned giving ministry development for decades. This year we have added a new blog service to share stewardship ideas. Glenn Howell, the Director of Development, shares his thoughts every other week in a blog called Firm Foundations.

Glenn has over 36 years of experience leading churches from new church starts to large long-established congregations. He has led successful annual campaigns and raised millions in capital campaigns. He has also served as a District Superintendent, which allowed him to see the consequences of poorly developed stewardship ministries.

Even with all of his experience, he chose to expand his knowledge base by attending the IU Lilly School of Philanthropy and has participated in a variety of seminars and workshops to hone his skills. He also can provide training in stewardship development, planned giving, and capital campaign management for your local congregation.



Glenn Howell

Facts & Figures
(as of 12/31/18)

Total Assets under management
\$ 67,795,207

Assets invested by churches
\$ 47,406,200

Contributions to UMFI
\$ 249,401

Number of investing churches
206

Number of churches receiving grants
93

Distributions to CGA & CRT annuitants
\$ 266,479

Grants distributed to donor-defined beneficiaries
\$ 167,400

Grants and scholarships
\$ 399, 965

Individuals receiving support
66

Grants

Mission Trip

In June of 2018, the Haehnle family traveled with fifteen others from Christ United Methodist–Indianapolis, to Panajachel, Guatemala to be a part of Mission Guatemala work team for the week. They were able to experience first-hand the culture of the area. This trip also allowed one young man to return to his native country from which he was adopted.



Members of the Christ UMC-Indy work team in Guatemala.

Terri Haehnle shared “The work that we did and the fellowship that occurred while we were there was unforgettable. We still, to this day, yell to each other more “stucco please”. You cannot put a price to this experience.”

The level of poverty the team encountered was beyond anything they had ever experienced before, and it humbled them to witness. Yet many noted the happiness of the people they encountered. The group worked to make and apply stucco and mortar to the new Casa del Maestro. This building was designed for the teachers to have a place to work. Many learned new skills as well as forming new bonds of friendship. Teri shared that she appreciated being able to share this experience with her family, particularly her daughter, as this was her first mission trip out of the country.



Mission Guatemala work team members learned new skills and formed new friendships.

Reverend Bill Rogers was a strong advocate and a very experienced missionary. He believed in the power to transform lives through mission trips. At his passing, his widow Sandy Rogers created the Bill Rogers Memorial Mission Trip Fund. Through this fund and unrestricted funds of UMFI, 39 people received scholarships to help them on their mission trips.

Grants

College Avenue

One of the greatest joys of our ministry is partnering with congregations around the state to build creative new ministries that change lives in their communities. College Avenue United Methodist Church, in Muncie, is one of the 34 churches to receive a grant in 2018 and they added a new twist to a long-standing idea.



The College Avenue Mission Garden provides food to the Muncie community.

They created a 4,500 square foot mission garden for the members of their church and residents of the area. As anyone that has ever worked with a community garden knows, one of the biggest tasks is bringing in water at the right time to keep the garden growing. College Avenue created a unique solution to this age-old problem by installing solar panels to allow the water collected in rain barrels to be pumped to the garden.



Water collected in rain barrels is pumped via solar power to the College Avenue Mission Garden.

The garden, which was about the size of a high-school basketball court, grew 20 varieties of vegetables. By the end of the harvest they had donated over 1,500 pounds of produce to the Soup Kitchen of Muncie and Covenant Partners to provide fresh food to those in need in their community.



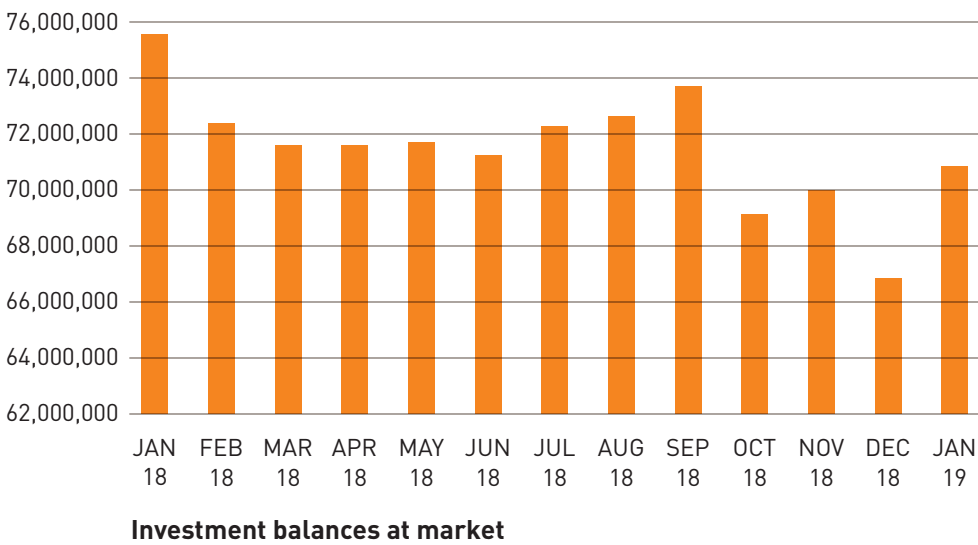
Sound financial strategies
growing long-term
resources for ministries

Investments

The year 2018 provided a roller coaster ride with a whiplash ending in the investment market. We saw steady returns in the beginning of the year with some rapid changes in the last quarter. We have experienced an unprecedented bull market over the last decade, perhaps 2018 is the beginning of the return to a more normal market cycle.

While these market fluctuations are unsettling and can easily make you dizzy, they don't have as big of an impact on the long-term investors, representative of most of the investors at The United Methodist Foundation of Indiana (UMFI). Investors with long-term horizons, those engaged with endowment or trust funds, look at 5- and 10-year investment returns. A reality of the investment market is, long term, the market trends upward. There will be intervals, short or sometimes longer terms of decline, but the market bounces back.

Prudent managers of endowments recommend that regardless of market increases or declines, these funds distribute a small percentage of their balance annually. Thus, ministry will be funded by these investments every year. UMFI manages roughly \$20 million in trusts and endowments. In 2018, UMFI distributed more than ¼ million in trust and gift annuity payments and another ½ million in grants. By using the funds donors have contributed in the past, we can change the future.



Financials

UMFI had a productive operational year but incurred significant market losses in the last month of the year. These market losses impact both the endowment and trust funds UMFI manages as well as the funds held for our local congregations. Fortunately, the market bounced back in January, but we anticipate seeing continued volatility over the next year.

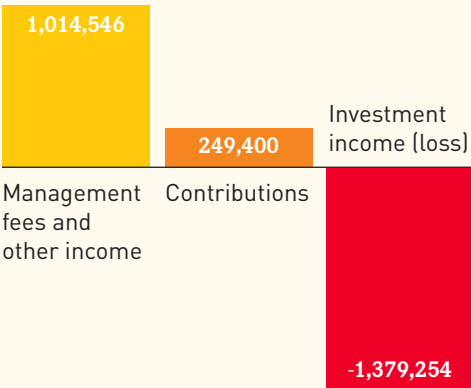
United Methodist Foundation of Indiana, Inc.

Statements of Financial Position

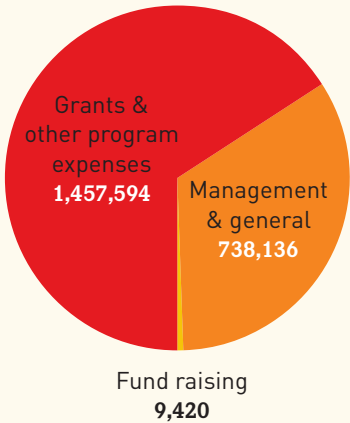
	12/31/2018	12/31/2017
ASSETS:		
Investments	\$ 67,392,322	\$ 73,405,305
Other Assets	435,465	240,233
Total Assets	\$ 67,827,787	\$ 73,645,538
LIABILITIES:		
Participants' Investments	\$ 47,406,201	\$ 50,939,190
Annuities & trusts due others	1,742,810	1,806,849
Payables & prepaid expenses	77,111	41,415
Total Liabilities	\$ 49,226,122	\$ 52,787,454
NET ASSETS:		
Unrestricted	\$ 2,875,161	\$ 3,251,597
Restricted	15,726,504	17,606,487
Total Net Assets	\$ 18,601,665	\$ 20,858,084
TOTAL LIABILITIES AND NET ASSETS	\$ 67,827,787	\$ 73,645,538

UMFI is audited annually; the information presented here is a high-level summary and lacks significant information needed to make informed business decisions. Please contact us at 317.788.7879 to request a copy of our full audit report.

2018 Support and Revenue



2018 Expenses



United Methodist Foundation of Indiana, Inc.

Statement of Activity for 2018

	12/31/2018	12/31/2017
SUPPORT & REVENUE:		
Management fees and other income	\$ 1,014,546	\$ 963,032
Contributions	249,400	1,528,905
Investment income (loss)	(1,379,254)	3,249,844
Change in value of annuities & trusts	64,039	179,103
Total operating support	\$ (51,269)	\$ 5,920,884
EXPENSES:		
Grants & other program expenses	\$ 1,457,594	\$ 1,554,829
Management and general	738,136	813,922
Fund raising	9,420	6,195
Total expenses	\$ 2,205,150	\$ 2,374,946
Net operating income	\$ (138,412)	\$ 729,834
Net non-operating income	(2,118,002)	2,816,104
TOTAL CHANGE IN NET ASSETS	\$ (2,256,419)	\$ 3,545,938

Committee Members

July 1, 2017 to June 30, 2018

Executive Committee

Warren Kirk
Chair

Karla Elliott
Vice Chair

Mitch Norwood
Immediate Past Chair

Manet Shettle
President

Jan Passmore
Secretary

Shelley Johnson
Treasurer

John Clay
Chair of Investment
Committee

Cindy Reynolds
Bishop’s designee

Jim Gentry
Ministry Outreach

DeVon Yoho
Loan & Savings
Ministry Chair

Karla Elliott
Loan & Savings
Ministry ViceChair

Ministry Outreach

Jim Gentry ^B^C
Ed Armantrout
Dixie Arter ^B
Teri Crouse ^B
Jackie Chandler
Aleze Fulbright
Ian Hall ^B
Shalimar Holderly
Candice Landry
Greg McGarvey
Kathy Mitchell
Nancy Raidy ^B
Gene Robbins ^B
Mike Warner
Brian Williams
Craig Wood ^B
Doug Walker
Aaron Wheaton

Audit Committee

Forrest Bowers ^B^C
Monte Chamberlin ^B
Mitch Norwood ^B

Finance & Operations

Shelley Johnson ^B^C
Forrest Bowers ^B
Monte Chamberlin ^B
Jan Passmore ^B
DeVon Yoho ^B
Wes Zirkle ^B

Investment Committee

John Clay ^B^C
Jack Burks
Roy Hosfield
Tom Heck ^B
Royce Ruckman
George Wild

Task Groups:

Donor Development

Craig Wood ^B^C
Ian Hall ^B
Nancy Raidy ^B
Aaron Wheaton

Grants

Gene Robbins ^B^C
Dixie Arter ^B
Shalimar Holderly
Candice Landry
Greg McGarvey
Kathy Mitchell

Scholarship

Teri Crouse ^B^C
Ed Armantrout
Jackie Chandler
Adriane Curtis
Brian Williams

^B Board Member
^C Committee Chair

Field Staff

Chuck Armstrong, Marla Dernay, Becky Kammeyer, Todd Outcalt, Dave Rees

Office Staff



Sue Cunningham



Tammy Foster



Tamyé Hendricks



Lisa Higgs



Glenn Howell



Chris Jacobs



Brian Phillips



Manet Shettle



Susan Stach

The United Methodist Foundation of Indiana
is committed to supporting and resourcing
United Methodist churches to make disciples
for Christ for the transformation of the world.

We share our expertise in the financial
arena with churches and their members to
improve the financial strength of Indiana
United Methodist churches and provide
transformational leadership.



United Methodist
FOUNDATION
Of Indiana

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